

Our mission: we develop and provide leadership for our members and community through advocacy, alliances, economic development and education to advance economic prosperity.

### **Election update**

Though a number of items remain up in the air, last week's election results present interesting implications for Richardson. Hear chamber President Bill Sproull relay his take on the results.

Watch video online>> Listen audio podcast>>



### **Upcoming events**

Wednesdays--Business Network virtual

11/12 Richardson EDGE Awards

11/16 New Member Orientation

11/17 Golf Classic

11/19 International Concierge

with Swedish Chamber

12/2 Women in Leadership

12/3 Richardson Young Professionals

Chocolate Drop

12/10 International Concierge

#### **REDP** wins reaccreditation

The International Economic Development Council (IEDC) has once again recognized the Richardson Economic Development Partnership (REDP) as one of only 68 economic development organizations to have earned Accredited Economic Development Organization (AEDO) status.

AEDO status positions the REDP among the top 1% of economic development organizations overall and makes the REDP one of only 10 Texas economic development agencies to have achieved such recognition. The REDP first received the coveted status in 2012, and successfully renewed it in 2016.

Richardson is also the only community in Texas, and only the second nationally, to have achieved the dual honors of AEDO accreditation and five-star accreditation of its chamber of commerce from the U.S. Chamber of Commerce.

#### Read more

# Chamber executive committee for 2021 announced

Congratulations to the chamber members who were newly elected or re-elected to serve on the Richardson Chamber board of directors and executive committee. Their term will begin or resume in January 2021. Join us as we welcome and appreciate their commitment of time and energy.

- Chairman of the Board, **Eric Peltier**, Prosperity Bank
- Economic Division, Manasseh Durkin, Durkin Enterprises
- Member Services, Jan Arrant, Methodist Richardson Medical Center
- Community, Monica Scott, Logotology
- Business Services, Randy Ford, National Write Your Congressman
- Budget & Finance, Darren Durrett, BB&T
- Immediate past chair Stan Bradshaw, US Freedom Capital

# CBRE's technology division takes 100K-sq ft in Richardson

Dallas Business Journal

CBRE Group Inc., fresh off its headquarters move from Los Angeles to Dallas, has added a large chunk of office space in Richardson. The company confirmed that it has leased approximately 100,000 square feet at Galatyn Commons, located at 2375 N. Glenville Drive. The space will house hundreds of CBRE's technology employees. The company's corporate headquarters is now in Uptown Dallas.

"There has been a definite uptick in the inquires we are getting and the number of requests for proposals we are responding to. All of the site selectors I talk to tell me they are just as busy as ever doing analysis for their corporate clients." -- Bill Sproull, CEO of the Richardson Economic Development Partnership in the Dallas Morning News

Qorvo wins \$75M Navy contract for next-gen RF semiconductor facility in Richardson (Dallas Innovates)

Student enrollment dips during pandemic mean Texas schools will lose millions without state policy change (Dallas Morning News)

Three Richardson companies -- Golden Tree, Online Rewards and TechGenies -in Dallas 100 (SMU Cox Caruth Institute for Entrepreneurship)



**Principal** 







#### **Awards round-up**

#### **EDGE** awards recognize outstanding companies & projects

The City of Richardson, Richardson Chamber of Commerce and Richardson Rotary Clubs have announced the 2020 Economic Development, Growth and Expansion (EDGE) Award recipients. This year's honorees have achieved extraordinary successes and meaningfully contributed to Richardson's continued economic prosperity through significant local investments.



- Commercial Real Estate Project: Wynne/Jackson
- Community Involvement Award: State Farm Insurance
- Community Service Award: Network of Community Ministries
- Entrepreneurship Award: Theatro
- Environmental Award: Spring Creek Nature Area Team
- International Business Award: Kirin Court
- Newcomer Business Award: Infinera
- Redevelopment Award: Spear Street Capital
- Richardson Loyalty Award: ETC (Electronic Transaction Consultants)

#### Tech Titans Awards successful in first virtual event

This year's 20th anniversary of the Tech Titans Awards Gala moved online in a virtual setting, heavy on highquality video production and the latest in virtual events from partner MarketScale. Though the first virtual event, our supporting companies filled every sponsorship which included video spots. Many of the video segments from the awards are featured on the **Tech Titans YouTube channel**.

#### City receives excellence in economic development award

The City of Richardson won a silver category award for its Richardson Innovation Quarter Block Party, a project in the Special Event category of the International Economic Development Council's 2020 Excellence in Economic Development Awards Program.

#### iDream panelists needed for 2021 session

iDream is a joint partnership of RISD and the Richardson Chamber to create a forum for sixth-grade students to learn more about career opportunities available to them after high school. This highly successful program is going virtual this year, and 25 RISD elementary schools have signed up to participate. Volunteer panelists are essential for the planned breakout panels:

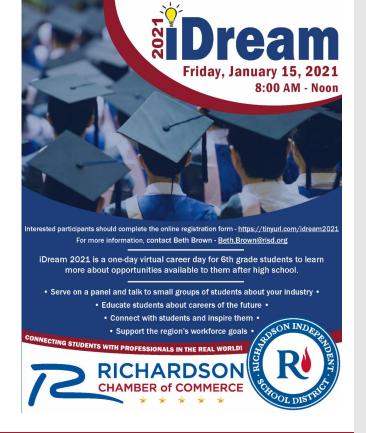
- IT
- STEM
- Health science
- Arts, AV
- law
- Human services
- · Business, marketing, finance
- Education, teaching & training

- Hospitality
- Architecture & construction

In each session, panelists outline their career paths, showcase their day-to-day activities, and answer questions with a goal of helping students consider future work possibilities and the education choices necessary to reach various career outcomes.

If you would like to be a panelist, <u>complete the registration</u> form

For more information, contact Beth Brown or Kim Quirk.





Leadership Richardson Class XXXIV continues to meet following safety and social distancing guidelines.

In October, the class learned more about dealing and working with others and breaking communications assumptions.



#### Board member profile: Brian Dunlap, Texas Instruments

Brian Dunlap of Texas Instruments is one of the newest members of the Richardson Chamber board of directors.

As fab manager for the Richardson site (RFAB), Brian sees involvement in the chamber as a way to give back to the company's community.

"I wanted to get connected to other business leaders," he said. "Plus, I've got such a talented team with diverse skills. I wanted to learn how I can leverage this team to help and be more connected with the community."

"Our intention is to volunteer in a more significant way," he said. "This year has been challenging." As long as they could safely, Tlers delivered meals for Meals on Wheels.



#### **Read more**

# as you evaluate your budgets, don't forget about the 'ships' Membership Sponsorship Scholarship



- · Prepay your membership next year.
- Gain visibilty for sponsoring the Annual Meeting, a group/committee or golf.
- You can sponsor someone for Leadership Richardson or the high school intern program





# RYP brings chocolate to comfort

Richardson Young Professionals clearly say "No" when asked if there is ever enough chocolate.

Each year, the group collects individually wrapped chocolate for patients at Methodist Richardson Cancer Center.

The Dec. 3 drive-by will be at Cafe Gecko.



Richardson is planting 2,400 pounds of wildflower seeds across the city

#### Member profile: Erin Ballard

One of our newest Marketplace-level members is **Erin Ballard**, who is a realtor with Compass, a nationwide broker.

Erin joined the chamber because "this is such an amazing organization helping small and large businesses connect with each other, collaborate and encourage us to all grow our businesses."

She has been in the real estate industry for more than 25 years. She has built upon her years of success in the residential real estate industry by not only forming her own team of agents, the Erin Ballard Group, but also creating a nationwide referral network called **Coast to Coast**. She connects clients who are moving anywhere in the country to top tier agents who assist in the entire process.



Her favorite part of real estate is the connection she makes with her clients when helping them find the very best home. "Hands down, my passion is research and data analysis," Erin said in her website bio. "I spend hours pouring over sales data, new listings, demographics and market trends. Information is the most powerful tool I bring to every transaction."

#### Health and Wellness Expo draws virtual crowd

With more than 300 Zoom participants, the first ever remote Health and Wellness Expo was a virtual success.

Presenters included: Homecare Assistance, Richardson Bike Mart, Athletico Physical Therapy, Synexus, Wills on Wheels, Appletree Court, Texans Credit Union, CareNCare, Twin Rivers Senior Living, Harrington, The Bridgemore @ Plano and Children's Health.



Special thanks to our sponsors: Methodist Richardson Medical Center, Celebration Magazine, United Healthcare and Oncor.

































#### New and renewing members

Please welcome our new and returning members from October.

#### **New members**

Welcome! We're so glad to have you!

APlus Workforce Management Solutions Clear Points Messaging LLC New York Life - Paula Miller Paramount Chiropractic & Wellness Texas Southern Landscaping Texas Taco Cabana LP The Learning Experience TSP, Inc. ZenBusiness

#### 20+ years

Apex Supply Company

10+ years

President's Club Alliance Architects, Inc.

Stu Schlackman Texas Restaurant Twin Rivers Senior Living James L. Falgout, P.C. Afrah Restaurant Metropak Inc

#### 5+ years

SpringHill Suites by Marriott Richardson Woman's Club Charitable Foundation Inc. Speedpro Richardson 1+ year

## President's Club Durkin Enterprises

The Towers at Spring Creek
City Line Property Management
El Dorado Senior Living Community
Lawson Event Rentals
Dispatch Health- Urgent Care in
Your Home
Drury Plaza Hotel Dallas Richardson

#### **Submissions policy:**

If you feel you have a worthy submission for the Chamber newsletter (including member news), please email Amy Alexander at <a href="mailto:amy@richardsonchamber.com">amy@richardsonchamber.com</a>. Our goal is to create a communication vehicle interesting for the largest number of our members, so unfortunately not all submissions will be accepted. Also contact Amy for advertising possibilities.

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